

Solutions and Incentives for **Automotive**

Auto dealers and repair shops are boosting profits by lowering energy costs. Across Greater Philadelphia, franchisees, independent auto dealers and repair shops are taking advantage of PECO Ways to Save.

PECO Ways to Save incentives are available for upgrading display rooms and service areas with LED lighting fixtures, advanced lighting controls and high-efficiency heating, ventilation and air conditioning (HVAC) systems. Improvements to lift motors, spray booths and compressed air systems may also be eligible for fixed or custom incentives.

Businesses that use their own maintenance staff to replace lighting equipment are encouraged to contact a distributor who offers PECO Instant Lighting Discounts¹ on energy-efficient interior and exterior lighting. Save instantly at checkout on approved products.

Reduce Overhead to Drive Profits

Auto dealerships use more energy, per square foot, than an average office building.² Due to heavily lit showrooms and parking lots, energy costs are major contributors to overhead expenses.

In addition to lowering costs, lighting upgrades can improve showroom appeal. Whether indoors or on the lot, LED fixtures create more prominent displays—with improved vehicle color accuracy and less glare.

Adequately lit lots bring the added benefit of improved safety and security for customers and employees. HVAC upgrades can improve building comfort, indoor temperature control and overall air quality.

Investing in energy efficiency can also help franchises and facility owners find cost-effective approaches to achieve corporate environmental goals. PECO Ways to Save offers incentives for installing interior and exterior LED fixtures, new air conditioners and heat pumps, high-efficiency air ventilation systems and many other facility-improvement solutions.



Saving Energy at Auto Repair Shops

A peek under the hood of most automotive repair shops will likewise reveal significant energy-saving opportunities.

Activities such as vehicle washing, spray painting and detailing can consume significant amounts of electricity. Shops using pneumatic or compressed air systems also require substantial energy supply.

When a small business invests in energy efficiency, an increase in revenue may come right along with it. The effort is minimal compared to the time and resources that would go into trying to increase sales to achieve those same gains.

In addition to saving energy, many service equipment upgrades also reduce maintenance costs, as new equipment lasts longer and may require fewer replacement parts.

For example, the latest paint booths are more efficient with energy-saving solutions like variable speed drives, controls and LED lighting.³

Upgrades to auto lifts, through more efficient motors or compressed air systems, are also eligible for incentives. PECO incentivizes the early replacement of 1.5- to 10-horsepower (HP) electric motors with incentives of \$150 per motor. Greater incentives are available for replacing larger motors.

Compressed air system upgrades eligible for incentives include \$50 for no-loss condensate drains, as well as incentives ranging from \$2,200 to \$6,200 for variable speed compressors based on HP.

PECO Ways to Save representatives are available to help identify appropriate energy-saving measures and to explain the incentive application process.

Why Improve Your Facility's Energy Efficiency?

By improving building energy efficiency or integrating energy efficiency into plans for renovations or new construction, you can save on operating costs and create a more comfortable, safer environment for staff. You'll also show your environmental stewardship by reducing energy use and greenhouse gas emissions.

Savings for All

PECO Ways to Save offers solutions and incentives for businesses and organizations large and small. Our solutions cross every sector, from commercial and industrial to nonprofits and government to retail and real estate.

In addition to standard incentives for energy efficient heating and cooling systems, refrigeration equipment, lighting, variable-frequency drives and custom measures, we offer incentives for whole building systems and new construction.

Four Easy Steps to Get Started

Contact the PECO Ways to Save team, we'll help you:

1. Evaluate your energy efficiency opportunities.
2. Choose qualifying equipment and measures.
3. Apply for your incentives.
4. Enjoy all the benefits of energy efficiency.

New Construction—Whole Building[†]

Comprehensive, building-wide measures including improved building envelope, lighting, HVAC and controls are eligible.

A Design Incentive is available for Energy Model Based New Construction whole building projects.

New Construction—Lighting^{††}

Projects that have Lighting Power Density (LPD) Reduction: >5% Improvement Over Code are eligible.

► Contact Us Today!

Auto dealers and repair shops interested in maximizing the energy efficiency potential of their facilities should contact PECO Ways to Save at **1-844-4BIZ-SAVE** (1-844-424-9728) or visit peco.com/business.

¹solutions.peco-energy.com/instant-incentives

²energystar.gov/sites/default/files/tools/Small_Business_AutoDealers_0.pdf

³energystar.gov/buildings/resources-audience/small-biz/vehicle-dealers

[†]Whole building incentives require building modeling. Please consult the application for full program details.

^{††}New construction lighting savings are calculated based on lighting power density. Please consult the application for full program details.